



# Decision making

## Question – detailed solution

Asha is commerce graduate passed in 1<sup>st</sup> class with 67% and secured 73% in HSC. She has studied computer science as one of subjects of HSC. Her DOB is 22.09.1982

Solution – Check eligibility conditions one by one and fill in the table. If condition fulfilled mark (√) otherwise mark(×)

(1) Age 21-30 as on 1.7.2008 → Her DOB is 22.09.1982. her age is roughly 26 years, hence lies between 21-30. So 1<sup>st</sup> condition fulfilled. mark (√) in the table

(2) Hsc at least 60% → 73% in HSC → 2<sup>nd</sup> condition fulfilled. Mark (√) in the table. Now no need to check condition 2A as condition 2 fulfilled already.

(3) Graduation at least 55% → with 67% → 3<sup>rd</sup> condition fulfilled. Mark (√) in the table. Now no need to check condition 3A as condition 3 already fulfilled.

(4) diploma/degree in computer sc. → studied computer science → 4<sup>th</sup> condition fulfilled. Mark (√) in the table. Now no need to check condition 4A as condition 4 already fulfilled.

Answer → as all conditions fulfilled, so candidate must be selected. Answer c.

Questions	Selection conditions given in Question					
	(1) Age 21-30 as on 1.7.2008	(2) Hsc atleast 60%	(3) graduation atleast 55%	(A) to executive director	(4) diploma/degree in computer sc.	(B) to vice-president
Asha	√	√	√	No need to check	√	No need to check

## Previous year questions

### Q1.

**Directions: Study the following information carefully and answer the questions given below:**

Following are the criteria for admitting students in a MBA programme The student must-

(i) be not less than twenty years old as on 01.09.2004

(ii) be a graduate with at least 50 per cent marks,

(iii) have secured at least 60 per cent marks in the entrance test.

(iv) be able to pay Rs. 50,000/- at the time of admission. However, if a candidate fulfils all the criteria:

(A) except at (iii) above but have secured at least 50 per cent marks his/her case is to be referred to Chairman-Admissions.

(B) Except at (iv) above but can pay at least Rs. 30,000/- at the time of admission and the remaining amount within a week he /she may be provisionally admitted. In each of the following questions information about one student is given. You have to study the information provided and the above conditions and , then decide which course of action should be followed based on the information provided and the conditions. You are not to assume anything other than the information provided in each question. These cases are given to you as on 01.09.2004. Now read the information provided in each question and decide which of the following **Courses of action** should be followed in each case and mark answer accordingly.

Anita Bhosale was born on 7th November 1980. She has secured 60 percent marks in the entrance test. She can pay Rs. 50,000/- at time of admission and she has secured 65 percent marks in graduation  
(a) if the student is not to be admitted.  
(b) if the same is to be referred to the Chairman-admissions.  
(c) if the student is to be admitted.  
(d) if the student is to be provisionally admitted.  
(e) if the data provided are inadequate to take any decision

### Q2.

Manish Behl was born on 22nd March 1982. He has scored 65 per cent marks in graduation and he can pay Rs. 50,000/- at the time of admission. He has secured 55 per cent marks in the entrance test  
(a) if the student is not to be admitted.  
(b) if the same is to be referred to the Chairman-admissions.,  
(c) if the student is to be admitted.  
(d) if the student is to be provisionally admitted.  
(e) if the data provided are inadequate to take any decision,

### Q3.

Suresh Nadkano has passed his graduation with 56 percent marks in the year 2002, He was born on 15th July 1980. He has scored 65 percent marks in the entrance test and he can pay Rs. 40,000/- at the time of admission.  
(a) if the student is not to be admitted.



- (b) if the same is to be referred to the Chairman-admissions.,
- (c) if the student is to be admitted.
- (d) if the student is to be provisionally admitted.
- (e) if the data provided are inadequate to take any decision,

#### Q4.

Seema Bhagat can pay Rs. 50,000/- at the time of admission. She was eighteen years old as on 19th September 2002. She has secured 60 per cent and 70 per cent marks in graduation and entrance test respectively.

- (a) if the student is not to be admitted.
- (b) if the same is to be referred to the Chairman-admissions.,
- (c) if the student is to be admitted.
- (d) if the student is to be provisionally admitted.
- (e) if the data provided are inadequate to take any decision,

#### Q5.

10. Abhinav Samant has secured 85 per cent marks in the entrance test. He was born on 5th August 1981. He can pay Rs. 35,000/— at the time of admission and the remaining amount after three days. He has secured 55 per cent marks in graduation.

- (a) if the student is not to be admitted.
- (b) if the same is to be referred to the Chairman-admissions.,
- (c) if the student is to be admitted.
- (d) if the student is to be provisionally admitted.
- (e) if the data provided are inadequate to take any decision,

#### Q6.

**Directions : Following are the criteria for selection of officers in an organisation. The candidate must –**

- (i) have passed HSC examination in first class with at least 60% marks.
- (ii) have passed graduation degree in any discipline with at least 55% marks.
- (iii) have completed a certificate/ diploma/degree course in Computer Science.
- (iv) be not less than 21 years and not more than 30 years of age as on 01.07.2008. If a candidate satisfies all the above mentioned criteria **except (a)** at (ii) above but is a post-graduate case may be referred to the Executive Director (ED). **(b)** at (iii) above but has studied Computer Science as one of

subjects of curriculum, case may be referred to the Vice President (VP). In each of the questions below, information of one candidate is given. You have to take one of the following five decisions based on the information provided and the criteria and conditions given above. You are not to assume anything other than the information provided in each question. All these cases are; given to you as on 01.07.2008. You have to indicate your decision by marking answers to each question as follows

Ashutosh, is a Commerce graduate passed in first class with 67% marks. He had secured 73% marks in HSC. He has studied Computer Science as one of the subjects at HSC. His date of birth is 22.09.1982.

- (a) if the case to be referred to ED.
- (b) if the case is to be referred to VP.
- (c) if the candidate is to be selected.
- (d) if the information is inadequate to take a decision.
- (e) if the candidate is not to be selected.

#### Q7.

Rajni has passed BMS degree examination in second class with 58% marks and HSC in first class with 65% marks. She has completed a diploma in Computer Science. She has completed 25 years of age in November 2007.

- (a) if the case to be referred to ED.
- (b) if the case is to be referred to VP.
- (c) if the candidate is to be selected.
- (d) if the information is inadequate to take a decision.
- (e) if the candidate is not to be selected.

#### Q8.

Raj Grover has passed HSC exam in first class with 89% marks. Thereafter he did a 6 months certificate course in Computer Science and presently is pursuing final year of engineering degree examination. His date of birth is 28.12.1980.

- (a) if the case to be referred to ED.
- (b) if the case is to be referred to VP.
- (c) if the candidate is to be selected.
- (d) if the information is inadequate to take a decision.
- (e) if the candidate is not to be selected.

#### Q9.

Shamika Gupta is a Science graduate passed in 2006 with 47% at the age of 22 years. She had scored 64% marks in HSC. She has also passed M.Sc. with 58% marks. She has done a certificate course in computers.

- (a) if the case to be referred to ED.



- (b) if the case is to be referred to VP.
- (c) if the candidate is to be selected.
- (d) if the information is inadequate to take a decision.
- (e) if the candidate is not to be selected.

**Q10.**

Jasmine is a postgraduate in Computer Science passed in first class with 62% marks. She had scored 81% marks in HSC. Her date of birth is 17.06.1979.

- (a) if the case to be referred to ED.
- (b) if the case is to be referred to VP.
- (c) if the candidate is to be selected.
- (d) if the information is inadequate to take a decision.
- (e) if the candidate is not to be selected.

**Q11.**

Shayamala is a B.A. passed In first class with 63% marks. She had passed HSC examination in first class with 69% marks. She has also completed a certificate course in Computer Science with A1 grade. Her date of birth is 23.09.1984.

- (a) if the case to be referred to ED.
- (b) if the case is to be referred to VP.
- (c) if the candidate is to be selected.
- (d) if the information is inadequate to take a decision.
- (e) if the candidate is not to be selected.

**Q12.**

Anubhav Gokhale, is a B.Sc. with Computer Science passed in second class with 58% marks. He had passed HSC in first class with 76% marks. He has completed 25 years of age in December 2007.

- (a) if the case to be referred to ED.
- (b) if the case is to be referred to VP.
- (c) if the candidate is to be selected.
- (d) if the information is inadequate to take a decision.
- (e) if the candidate is not to be selected.

**Q13.**

Manish Chaudhary passed HSC examination in first class with 83% marks and B.Com. in second class with 57% marks. He has completed a computer certificate course very recently. His date of birth is 26.04.1982.

- (a) if the case to be referred to ED.
- (b) if the case is to be referred to VP.
- (c) if the candidate is to be selected.
- (d) if the information is inadequate to take a decision.
- (e) if the candidate is not to be selected.

**Q14.**

Harish Vora passed HSC examination in 2003 with 85% marks and B.Sc. Degree examination in 2006 with 69% marks. He has studied Computer Science as one : of the subjects at B.Sc. His date of birth is 17.09.1984.

- (a) if the case to be referred to ED.
- (b) if the case is to be referred to VP.
- (c) if the candidate is to be selected.
- (d) if the information is inadequate to take a decision.
- (e) if the candidate is not to be selected.

**Q15.**

Vandana Bhawe is B.Com. graduate passed in second class with 56% marks. She had passed HSC— in second class with 59% marks. She has also completed a Computer diploma with 56% marks. Her data of birth is 11.05.1982.

- (a) if the case to be referred to ED.
- (b) if the case is to be referred to VP.
- (c) if the candidate is to be selected.
- (d) if the information is inadequate to take a decision.
- (e) if the candidate is not to be selected.

**Q16.**

**Directions: Study the following information carefully and answer the questions given below:**

Following are the conditions for selecting Marketing Manager in an organisation : **The candidate must:**

- (i) be at least 30 years old as on 01.03.2009
- (ii) have secured at least 55 per cent marks in graduation
- (iii) have secured at least 60 per cent marks in Post graduate Degree/Diploma in Marketing.
- (iv) have post qualification work experience of at least five years in the Marketing Division of an organisation.

(v) have secured at least 45 per cent marks in the selection process. In the case of a candidate who satisfies all other conditions except-

(A) at (iv) above, but has post qualification work experience of at least two years as Deputy Marketing Manager, the case is to be referred to GM-Marketing.

(B) at (ii) above, but has secured at least 65 per cent marks in Post graduate Degree/Diploma in Marketing Management, the case is to be referred to Vice President-Marketing. In each question below is given details of one candidate. You have to take one of the



following **Courses of actions** based on the information provided and the conditions and sub-conditions given above and mark your answer accordingly. You are not to assume anything other than the information provided in each question. All these cases are given to you as on 01.03.2009. Suresh Mehta has secured 58 per cent marks in graduation ^ He was born on 19th May, 1975, He has secured 50 per cent marks in the selection process. He has been working for the past seven years in the Marketing division of an organisation after completing his Post Graduation with 62 per cent marks.

- (a) if the candidate is not to be selected.'
- (b) if the candidate is to be selected.
- (c) if the data are inadequate to take a decision.
- (d) if the case to be referred is to Vice President - Marketing.
- (e) if the case is to be referred to GM-Marketing.

#### **Q17.**

Sudha Gopalan has secured 50 per cent marks in both selection process and graduation. She has been working for the past six years in the Marketing division of an organisation after completing her Post Graduate Diploma in Marketing with 70 per cent marks. She was born on 14th October, 1978.

- (a) if the candidate is not to be selected.'
- (b) if the candidate is to be selected.
- (c) if the data are inadequate to take a decision.
- (d) if the case to be referred is to Vice President - Marketing.
- (e) if the case is to be referred to GM-Marketing.

#### **Q18.**

Divya Kohli has been working for the past five years in Marketing division of an organisation after completing her Post Graduate Diploma in Marketing with 65 per cent marks. She has secured 55 per cent marks in graduation and 50 per cent marks in the selection process. She was born on 2nd April, 1979.

- (a) if the candidate is not to be selected.'
- (b) if the candidate is to be selected.
- (c) if the data are inadequate to take a decision.
- (d) if the case to be referred is to Vice President - Marketing.
- (e) if the case is to be referred to GM-Marketing.

#### **Q19.**

Navin Marathe was born on 8th April, 1975. He has secured 60 per cent marks in both graduation and

Post-Graduate Degree in Marketing. He has been working for the past six years in the Marketing division of an organisation after completing his PG Degree in Marketing. He has secured 50 per cent marks in the selection process.

- (a) if the candidate is not to be selected.'
- (b) if the candidate is to be selected.
- (c) if the data are inadequate to take a decision.
- (d) if the case to be referred is to Vice President - Marketing.
- (e) if the case is to be referred to GM-Marketing.

#### **Q20.**

Varun Malhotra was born on 3rd July, 1976. He has been working as Deputy Marketing Manager in an organisation for the past three years after completing his Post Graduate Degree in Marketing with 65 per cent marks. He secured 55 percent marks in both graduation and selection process.

- (a) if the candidate is not to be selected.'
- (b) if the candidate is to be selected.
- (c) if the data are inadequate to take a decision.
- (d) if the case to be referred is to Vice President - Marketing.
- (e) if the case is to be referred to GM-Marketing.

#### **Q21.**

**Directions : Study the following information carefully and answer the questions given below**

:Following are the conditions for Selecting Personnel Manager in an organisation **The candidate must—**

- (i) be a graduate with at least 50 per cent marks.
- (ii) have a post graduate degree/diploma in Personnel Management/ HR with at least 60 per cent marks.
- (iii) not be more than 35 years as on 1.6.2009.
- (iv) have post qualification work experience of at least five years in the Personnel/HR Division of an organisation.
- (v) have secured at least 45 per cent marks in the selection process. In the case of a candidate who satisfies all other conditions **EXCEPT—**(a) at (iii) above, but have post qualification work experience of at least ten years, the case is to be retired to Director-Personnel.(b) at (iv) above, but has post qualification work experience as Deputy Personnel Manager of at least three years, the case is to be referred to President-Personnel. In each question below are given details of one candidate. You have to take one of the following Courses of actions based on the information provided



and the conditions and sub-conditions given above and mark the number of that course of action as your answer. You are not to assume anything other than the information provided in each question. All these cases are given to you as on 1.6.2009.

Meena Srivastava was born on March 1978. She has been working as Deputy Personnel Manager in an organisation for the past four years after completing her post graduate diploma in HR with 68 per cent marks. She has secured 50 per cent marks in both graduation and selection process.

- (a) if the candidate is to be selected.
- (b) if the candidate is not to be selected.
- (c) if the information provided is inadequate to take a decision.
- (d) if the case is to be referred to Director-Personnel.
- (e) if the case is to be referred to President-personnel.

**Q22.**

73, Ketan Desai was born on 5<sup>th</sup> January, 1976. He has been working for a past five years in the personnel department of an organisation after completing his post graduate diploma in personnel management with 64 per cent marks. He has secured 40 per cent marks in the selection process and 52 per cent marks in graduation.

- (a) if the candidate is to be selected.
- (b) if the candidate is not to be selected.
- (c) if the information provided is inadequate to take a decision.
- (d) if the case is to be referred to Director-Personnel.
- (e) if the case is to be referred to President-personnel.

**Q23.**

Anant Joshi has been working in the personnel department of an organisation for the past six years. He was born on 7<sup>th</sup> November 1977, He has secured 60 per cent marks in post graduate degree in personnel management. He has also secured 55 per cent marks in both graduation and selection process.

- (a) if the candidate is to be selected.
- (b) if the candidate is not to be selected.
- (c) if the information provided is inadequate to take a decision.
- (d) if the case is to be referred to Director-Personnel.
- (e) if the case is to be referred to President-personnel.

**Q24.**

Mohan Bajpai was born on 10<sup>th</sup> April, 1975. He has secured 55 percent marks in graduation and 65 per

cent marks in post graduate diploma In personnel management. He has been working in HR Department of an organisation for the past six years after completing his post graduate diploma.

- (a) if the candidate is to be selected.
- (b) if the candidate is not to be selected.
- (c) if the information provided is inadequate to take a decision.
- (d) if the case is to be referred to Director-Personnel.
- (e) if the case is to be referred to President-personnel.

**Q25.**

Gopal Sharma has been working for the past five years in the HR Department of an organisation after completing his post graduate diploma in HR with 62 per cent marks. He has secured 50 per cent marks in both graduation and selection process. He was born on 29<sup>th</sup> May, 1974.

- (a) if the candidate is to be selected.
- (b) if the candidate is not to be selected.
- (c) if the information provided is inadequate to take a decision.
- (d) if the case is to be referred to Director-Personnel.
- (e) if the case is to be referred to President-personnel.

**Q26.**

Arun Vohra has secured 55 per cent marks in graduation. He has been working in the personnel department of an organisation for the past eleven years after completing his post graduate degree in personnel management with 65 per cent marks. He has secured 50 per cent marks in the selection process. He was born on 12<sup>th</sup> August 1972.

- (a) if the candidate is to be selected.
- (b) if the candidate is not to be selected.
- (c) if the information provided is inadequate to take a decision.
- (d) if the case is to be referred to Director-Personnel.
- (e) if the case is to be referred to President-personnel.

**Q27.**

Asha Dhar has secured 52 percent marks in graduation and 62 percent marks in post graduate degree in personnel management. She has also secured 48 per cent marks in the selection process. She has been working for the past seven years in the, personnel department of an organisation after completing her post graduate degree. She was born on 8<sup>th</sup> June.

- (a) if the candidate is to be selected.



- (b) if the candidate is not to be selected.
- (c) if the information provided is inadequate to take a decision.
- (d) if the case is to be referred to Director-Personnel.
- (e) if the case is to be referred to President-personnel.

**Q28.**

Sudha Ghosal was born on 20th October, 1976. She has been working on Deputy Personnel Manager for the past four years in an organisation after completing her post graduate degree in HR with 67 per cent marks. She has secured 60 per cent marks in graduation and 45 per cent marks in the Selection process.

- (a) if the candidate is to be selected.
- (b) if the candidate is not to be selected.
- (c) if the information provided is inadequate to take a decision.
- (d) if the case is to be referred to Director-Personnel.
- (e) if the case is to be referred to President-personnel.

**Q29.**

Amit Saxena was born on 25th July, 1973. He has been working in the personnel department of an organisation for the past eleven years after completing his post graduate diploma in HR with 70 percent marks. He has secured 60 per cent marks in both graduation and selection process.

- (a) if the candidate is to be selected.
- (b) if the candidate is not to be selected.
- (c) if the information provided is inadequate to take a decision.
- (d) if the case is to be referred to Director-Personnel.
- (e) if the case is to be referred to President-personnel.

**Q30.**

Navin Das was born on 14th April, 1978. He has been working in the personnel department of an organisation for the past six years after completing his post graduate diploma in HR with 65 per cent marks. He has secured 45 per cent marks in both graduation and selection process.

- (a) if the candidate is to be selected.
- (b) if the candidate is not to be selected.
- (c) if the information provided is inadequate to take a decision.
- (d) if the case is to be referred to Director-Personnel.
- (e) if the case is to be referred to President-personnel.

**Q31.**

**Directions: Study the following information carefully to answer these questions. Following are the conditions for selecting Agricultural Field Officers by a bank:** The candidate must:

- (i) be a graduate in agriculture with at least 60 percent marks.
- (ii) be at least 22 years and not more than 28 years as on 1.8.2009.
- (iii) have secured at least 40,percent marks in the selection examination.
- (iv) have secured at least 45 percent marks in the selection interview.
- (v) be ready to furnish a bond of Rs.2 lakhs. If any candidate satisfies all the conditions **EXCEPT:**  
(A) at ( i) above but has secured at least 55 percent marks: in Degree in Agriculture and is a post graduate in Agriculture with at least 60 percent marks, the case is to be referred to GM-Agriculture Advances.

(B)at

- (iv) above but has secured at least 55 percent marks in the selection examination, the case is to be referred to GM-Personnel. In each question below is given detail information of one candidate, You have to take one of the following Courses of action based on the information provided and the conditions and sub-conditions given above and mark the number of that course of action as your answer. You are not to assume anything other than the information provided in each question. All the; cases are given to you as on 1.8.2009.

87. Manoj Bhargava was born on 8.7. 1984. He has secured 50 percent marks in the selection examination and 45 percent marks in the selection interview. He has secured 65 percent marks in degree in Agricultural Sciences. He is ready to give the bond of Rs.2 lakhs.

- (a) if the candidate is to be selected.
- (b) if the candidate is not to be selected.
- (c) if the data provided are inadequate to take a decision.
- (d) if the case is to be referred to GM-Agriculture Advances.
- (e) if the case is to be referred to GM-Personnel.

**Q32.**

Meena Desai has secured 45 percent marks in the selection examination and 40 percent marks in the selection interview. She was born on 4.2.1983. She has secured 62 percent marks in Degree in Agriculture and she is ready to sign the bond for Rs.2 lakhs.

- (a) if the candidate is to be selected.



- (b) if the candidate is not to be selected.
- (c) if the data provided are inadequate to take a decision.
- (d) if the case is to be referred to GM-Agriculture Advances.
- (e) if the case is to be referred to GM-Fersonnd.

**Q33.**

Asholt Dhingra has secured 64 percent marks in postgraduate degree in Agriculture and 65 percent marks in graduate degree in Agriculture. He completed his postgraduate degree at the age of twenty-four in 2006. He has secured 50 percent marks in both selection examination and selection interview.

- (a) if the candidate is to be selected.
- (b) if the candidate is not to be selected.
- (c) if the data provided are inadequate to take a decision.
- (d) if the case is to be referred to GM-Agriculture Advances.
- (e) if the case is to be referred to GM-Fersonnd.

**Q34.**

Jitendra Das has secured 65 percent marks in graduate degree in Agriculture. He has secured 58 percent marks in the selection examination and 40 percent marks in selection interview. He is ready to furnish the bond for Rs.2 lakhs. He was born on 14th April 1982.

- (a) if the candidate is to be selected.
- (b) if the candidate is not to be selected.
- (c) if the data provided are inadequate to take a decision.
- (d) if the case is to be referred to GM-Agriculture Advances.
- (e) if the case is to be referred to GM-Fersonnd.

**Q35.**

Satish Samal was born on 18th June 1984. He has secured 59 percent marks in graduate degree in Agriculture and 64 percent marks in postgraduate degree in Agriculture. He has also secured 45 percent marks in both selection examination and selection interview. He is ready to furnish the bond of Rs.2 lakhs.

- (a) if the candidate is to be selected.
- (b) if the candidate is not to be selected.
- (c) if the data provided are inadequate to take a decision.

- (d) if the case is to be referred to GM-Agriculture Advances.
- (e) if the case is to be referred to GM-Fersonnd.

**Q36.**

**Directions : Study the following information carefully and answer the questions given below:**

Following are the conditions for selecting Personnel Manager in an Organisation :The candidate must—

- (i) be at least 30 years and not more than 35 years as on 01.11.2009.
  - (ii) be a graduate in any discipline with at least 55 per cent marks
  - (iii) be a post graduate degree/diploma holder in Management with Finance specialisation with at least 60 per cent marks.
  - (iv) have post qualification work experience of at least Six years in the Finance department of an organisation.
  - (v) have secured at least 50 percent marks in the preliminary interview.
  - (vi) have secured at least 40 per cent marks in the final interview. In the case of a candidate who satisfies all other conditions **EXCEPT**—(a) at (iv) above, but has post qualification work experience of at least three years as Deputy Finance Manager in an Organisation, his/her case is to be referred to VP-Finance, (b) at (vi) above, but has obtained at least 60 per cent marks in the preliminary interview, his/her candidature is to be considered under 'wait list'. In each question below are given details of one candidate. You have to take one of the following Courses of actions based on the information provided and the conditions and sub-conditions given above and mark the number of that course of action as your answer. You are not to assume anything other than the information provided in each question. All these cases are given to you as on 01.11.2009.
- Neelam Johri was secured 38 percent marks in the final interview. She has also secured 65 per cent marks in both B. Com. and post-graduate degree in Finance Management. She has been working In the finance department of an organisation for the past six years after completing her post-graduate degree. She was born on 16th August 1978. She has secured 63 percent marks in the preliminary interview
- (a) if the candidate is to be selected.
  - (b) if the candidate is not to be selected.
  - (c) if the candidate is to be kept on waiting list.
  - (d) if the case is to be referred to VP-Finance.



(e) if the data provided are not adequate to take a decision.

**Q37.**

Anirban Chowdhary was born on 8th March, 1978. He has secured 65 per cent marks in B.Sc. and 62 percent marks in post-graduate degree in Finance Management. He has been working in the finance department of a company for the past seven years after completing his post graduation. He has secured 50 per cent marks in the final interview and 40 per cent marks in the preliminary interview.

- (a) if the candidate is to be selected.
- (b) if the candidate is not to be selected.
- (c) if the candidate is to be kept on waiting list.
- (d) if the case is to be referred to VP-Finance.
- (e) if the data provided are not adequate to take a decision.

**Q38.**

Vaibhav Joshi has secured 60 percent marks in both graduation and post graduate diploma in Finance Management. He has been working as deputy finance manager in an organisation for the past four years after completing his post-graduate diploma. He has secured 53 per cent marks in the preliminary interview and 43 per cent marks in the final interview. He was born on 3rd July, 1977.

- (a) if the candidate is to be selected.
- (b) if the candidate is not to be selected.
- (c) if the candidate is to be kept on waiting list.
- (d) if the case is to be referred to VP-Finance.
- (e) if the data provided are not adequate to take a decision.

**Q39.**

Sudha Motwani was born on 24th March, 1977. She has secured 58 percent marks in B.A. and 68 percent marks in postgraduate diploma in Finance Management. She has been working in the finance department of an organisation for the past eight years after completing her post graduation, She has secured 50 per cent marks in both preliminary and final interviews.

- (a) if the candidate is to be selected.
- (b) if the candidate is not to be selected.
- (c) if the candidate is to be kept on waiting list.
- (d) if the case is to be referred to VP-Finance.
- (e) if the data provided are not adequate to take a decision.

**Q40.**

Ashok Chandra has been working in the finance department of an organisation for the past seven years after completing his post graduate diploma in management with finance specialisation with 65 per cent marks. He has secured 55 per cent marks in the preliminary interview and 45 percent marks in the final interview, He was born on the 12th April, 1976.

- (a) if the candidate is to be selected.
- (b) if the candidate is not to be selected.
- (c) if the candidate is to be kept on waiting list.
- (d) if the case is to be referred to VP-Finance.
- (e) if the data provided are not adequate to take a decision.

**Q41.**

Suparna Desai has secured 58 per cent marks in graduation and 68 percent marks in post graduate diploma in finance management. She has been working as deputy; finance manager in an .organisation for the past four years after completing her postgraduate diploma. She has secured 50 per cent marks in preliminary interview, and 45 per cent marks in the final interview. She was born on 26th August, 1977.

- (a) if the candidate is to be selected.
- (b) if the candidate is not to be selected.
- (c) if the candidate is to be kept on waiting list.
- (d) if the case is to be referred to VP-Finance.
- (e) if the data provided are not adequate to take a decision.

**Q42.**

Balwant Singh was born on 18th November, 1979. He has secured 60 per cent marks in B.Com. and 55 per cent marks in post-graduate degree in Finance Management. He has been working as deputy finance manager in an organisation for the five, years after completing his post graduate degree. He has secured 54 per cent marks, in preliminary interview and 44 percent marks in final interview.

- (a) if the candidate is to be selected.
- (b) if the candidate is not to be selected.
- (c) if the candidate is to be kept on waiting list.
- (d) if the case is to be referred to VP-Finance.
- (e) if the data provided are not adequate to take a decision.

**Q43.**



Abhishek Saha was born on 8th October, 1978. He has been working in the finance department of an organisation for the past six years after completing his post graduate diploma in management with 68 per cent marks. He has secured 63 per cent marks in B. Sc. He has also secured 60 per cent marks in both, preliminary and final interviews.

- (a) if the candidate is to be selected.
- (b) if the candidate is not to be selected.
- (c) if the candidate is to be kept on waiting list.
- (d) if the case is to be referred to VP-Finance.
- (e) if the data provided are not adequate to take a decision.

#### Q44.

Shikha Rastogi was born on 11th ' April, 1976. She has secured 68 percent marks in graduation and . 62 per cent marks in post-graduate degree in Finance Management. She has secured 65 per cent marks in preliminary interview and 35 per cent marks in final interview. She has been working in the finance department of an organisation for the past seven years after completing her post graduate degree.

- (a) if the candidate is to be selected.
- (b) if the candidate is not to be selected.
- (c) if the candidate is to be kept on waiting list.
- (d) if the case is to be referred to VP-Finance.
- (e) if the data provided are not adequate to take a decision.

#### Q45.

Navin Shukla has secured 60 percent marks in graduation and 65 percent marks in post graduate diploma in finance Management. He has been working in. the finance department of a company for the past six years after, completing his post-graduate diploma. He has secured 56 percent marks in the preliminary interview and 45 per cent marks, in the final interview. He was born on 28th May, 1976.

- (a) if the candidate is to be selected.
- (b) if the candidate is not to be selected.
- (c) if the candidate is to be kept on waiting list.
- (d) if the case is to be referred to VP-Finance.
- (e) if the data provided are not adequate to take a decision.

#### Q46.

**Directions :** Study the following information carefully and answer the questions given below:

Following are the conditions for selecting

Management Trainee in an organisation :The candidate must—

- (i) be a graduate with at least 60 percent marks.
- (ii) be not less than 21 years and not more than 28 years as on 01.01.2010.
- (iii) be ready to pay Rs. 50,000 as security deposit.
- (iv) have secured at least 40 percent marks In the selection examination.
- (v) have secured at least 50 percent marks In personal interview: In the case of a candidate who has satisfied all the above conditions **Except—**(a)at(i) above, but has secured at least 65 percent marks in the post graduation, the case is to be referred to GM- Personnel.(b)at (iii) above, but is ready to sign a bond for one year, the case is to be referred to ED- Personnel, In each question below are given details of one candidate. You have to take one of the following Courses of actions based on the information provided and the conditions and sub-conditions given above and mark the number of that course of action as your answer. You are not to assume anything other than the information provided in each question. All these cases are given to you as on 01.01.2010.\*

Anuj Soren was born on 25th March 1984. He has secured 58 percent marks in graduation and 63 percent marks in post graduation. He has secured 50 percent marks in both selection excretion and personal interview. He is ready to pay security deposit of Rs. 50.000.

- (a) if the data provided are not adequate to take a decision.
- (b) if the candidate is to be selected.
- (c) if the candidate is not to be selected.,
- (d) if the case is to be referred to GM-Personnel.
- (e) if the case is to be referred to ED-Personnel.

#### Q47.

Namita Jaiswal has secured 62 percent marks in graduation arid 52 percent marks in the personal interview. She is born on 12th July 1983. She is ready to pay security deposit of Rs. 50,000. She has secured 46 percent marks in the selection examination. '

- (a) if the data provided are not adequate to take a decision.
- (b) if the candidate is to be selected.
- (c) if the candidate is not to be selected.,
- (d) if the case is to be referred to GM-Personnel.
- (e) if the case is to be referred to ED-Personnel.

#### Q48.



Abhinav Ghosal has secured 52 percent marks in the personal interview and 40 percent marks in the selection examination. He can pay Rs. 25,000 as security deposit. Alternatively he can sign a bond of one year. He was born on 3rd December 1984: He has secured 63 percent marks in graduation.

- (a) if the data provided are not adequate to take a decision.
- (b) if the candidate is to be selected.
- (c) if the candidate is not to be selected.,
- (d) if the case is to be referred to GM-Personnel.
- (e) if the case is to be referred to ED-Personnel.

**Q49.**

Sohan Awasthi was born on 8th June 1987. He has secured 55 per cent marks in both selection examination and personal interview. He can pay security deposit of Rs. 50,000. He has secured 68 percent marks in post graduation and 59 percent marks in graduation.

- (a) if the data provided are not adequate to take a decision.
- (b) if the candidate is to be selected.
- (c) if the candidate is not to be selected.,
- (d) if the case is to be referred to GM-Personnel.
- (e) if the case is to be referred to ED-Personnel.

**Q50.**

Seema Biswas was born on 15th May 1985. She has secured 65 percent marks in graduation and 70 percent marks in post graduation. She is ready to pay Rs. 50,000 as security deposit. She has also secured 45 percent marks in the selection examination.

- (a) if the data provided are not adequate to take a decision.
- (b) if the candidate is to be selected.
- (c) if the candidate is not to be selected.,
- (d) if the case is to be referred to GM-Personnel.
- (e) if the case is to be referred to ED-Personnel.

**Q51.**

**Directions: Study the following information carefully and answer the questions given below:**

Following are the conditions for selecting Trainee Officers in an organisation: **The candidate must—**

- (i) be a graduate in any discipline with at least 55 percent marks.
- (ii) have secured at least 60 per cent marks in the XII Std. examination.

(iii) be at least 22 years and not more than 29 years as on 01.01.2010.

(iv) have secured at least 40 per cent marks in the selection examination.

(v) have secured at least 50 per cent marks in the personal interview.

(vi) be ready to sign a bond for two years. In the case of a candidate who satisfies all the conditions except—

(a) as above, but is a qualified Cost Accountant/Chartered Accountant, the case is to be referred to ED. (b) at

(v) above, but has secured at least 60 per cent marks in the selection examination, the case is to be referred to Chairman. In each question below are given details of one candidate. You have to take one of the following Courses of actions based on the information provided and the conditions and sub-conditions given above and mark the number of that course of action as your answer. You are not to assume anything other than the information provided in each question. All these cases are given to you as on 01.01.2010.

Susan D'Souza has secured 62 percent marks in XII Std. and 59 percent marks in B.A. She was born on 15th July, 1984. She has secured 50 percent marks in both the selection examination and personal Interview. She is ready to sign bond for two years.

- (a) if the candidate is to be selected.
- (b) if the candidate is not to be selected.
- (c) if the case is to be referred to ED.
- (d) if the case is to be referred to Chairman.
- (e) if the data provided are not adequate to take decision.

**Q52.**

Archana Sahu was born on 8th May 1986. She has secured 60 percent marks in both XII Std. and B.Sc. She is ready to sign bond for two years. She has secured 40 percent marks in the personal interview and 50 percent in the selection examination.

- (a) if the candidate is to be selected.
- (b) if the candidate is not to be selected.
- (c) if the case is to be referred to ED.
- (d) if the case is to be referred to Chairman.
- (e) if the data provided are not adequate to take decision.

**Q53.**



Sudhakar Bagchi was born on 4th November 1982. He has secured 67 percent marks in XII Std. and 50 per cent marks in: graduation. He has also successfully qualified as Chartered Accountant. He has secured 50 per cent marks in both the selection' examination and personal interview. He is ready to sign bond for two years

- (a) if the candidate is to be selected.
- (b) if the candidate is riot to be selected.
- (c) if the case is to be referred to ED.
- (d) if the case is to be referred to Chairman.
- (e) if the data provided are not adequate to take decision.

**Q54.**

Abhinav Shukla has secured 70 percent marks in XII Std. and 58 percent marks in B.Com. He was born on 15th September, 1984. He has secured 65 percent marks in the selection examination and 48 percent marks in the personal interview. He is ready to sign bond for two years.

- (a) if the candidate is to be selected.
- (b) if the candidate is riot to be selected.
- (c) if the case is to be referred to ED.
- (d) if the case is to be referred to Chairman.
- (e) if the data provided are not adequate to take decision.

**Q55.**

Atul Garg was born on 2nd December 1980. He has secured 56 percent marks in B.Sc. and 63 percent mark in XII Std. He has also secured 55 percent marks in both the selection examination and personal interview. He is ready to sign bond for two years.

- (a) if the candidate is to be selected.
- (b) if the candidate is riot to be selected.
- (c) if the case is to be referred to ED.
- (d) if the case is to be referred to Chairman.
- (e) if the data provided are not adequate to take decision.

**Q56.**

Meena Gogol was born on 14th March 1985. She has secured percent marks in XII Std. and 65 per cent marks in the selection examination. She has also secured 58 percent marks in graduation and 48 per cent marks in personal interview, She is ready to sign bond for two, years.

- (a) if the candidate is to be selected.
- (b) if the candidate is riot to be selected.

- (c) if the case is to be referred to ED.
- (d) if the case is to be referred to Chairman.
- (e) if the data provided are not adequate to take decision.

**Q57.**

Navin Malhotra was born on 3rd August, 1987. He has secured 68 percent marks in XII Std. and 50 per cent marks in B.A. He has secured 50 percent marks in personal interview and 40 percent marks in the selection examination, He is a qualified Cost Accountant. He is ready to sign bond for two years.

- (a) if the candidate is to be selected.
- (b) if the candidate is riot to be selected.
- (c) if the case is to be referred to ED.
- (d) if the case is to be referred to Chairman.
- (e) if the data provided are not adequate to take decision.

**Q58.**

Ashok Pradhan has secured 56 percent marks in graduation and 63 percent marks in XII Std. He was born on 12th December,, 1986. He has secured 45 per cent marks in the selection examination and 55 per cent marks in the personal interview.

- (a) if the candidate is to be selected.
- (b) if the candidate is riot to be selected.
- (c) if the case is to be referred to ED.
- (d) if the case is to be referred to Chairman.
- (e) if the data provided are not adequate to take decision.

**Q59.**

130. Suresh Das is ready to sign bond for two years. He is first class graduate in science. He has secured 50 per cent marks in personal interview and 40 percent marks in the selection examination. He was born on 25th April, 1982. He got ten percent more marks than his friend in XII Std.

- (a) if the candidate is to be selected.
- (b) if the candidate is riot to be selected.
- (c) if the case is to be referred to ED.
- (d) if the case is to be referred to Chairman.
- (e) if the data provided are not adequate to take decision.

**Q60.**

Antara Ghosh was born on 2nd December 1981. She has secured 60 percent marks in both, .the selection examination and personal interview. She has secured



62 percent marks in XII Std. and 57 percent marks in B.Sc. She is ready to sign bond for two years.

- (a) if the candidate is to be selected.
- (b) if the candidate is riot to be selected.
- (c) if the case is to be referred to ED.
- (d) if the case is to be referred to Chairman.
- (e) if the data provided are not adequate to take decision.

**Q61.**

Statement : Many school children dies in few accidents caused due to poor maintenance of school buses during the last few months.**Courses of action:** I. The government should set up an expert group to inspect the condition of school buses to avoid such accidents. II. The government should suspend the licence of all the school buses till these buses are properly checked.

- (a) if only Course of action I follows.
- (b) if only Course of action II follows.
- (c) if either Course of action I or Course of action II follows.
- (d) if neither Course of action I or Course of action II follows.
- (e) if both Course of action I and Course of action II follow.

**Q62.**

Statement : Many customers complained to the manager of the local branch of the bank against the highhandedness of the bank employees while dealing with the customers.**Courses of action:**\_ I. The bank management should immediately suspend all the employees of the branch and deploy a different set of employees.II. The bank management should ask for a report from the manager of the branch for taking necessary steps.

- (a) if only Course of action I follows.
- (b) if only Course of action II follows.
- (c) if either Course of action I or Course of action II follows.
- (d) if neither Course of action I or Course of action II follows.
- (e) if both Course of action I and Course of action II follow.

**Q63.**

Statement: Two persons, while on their daily walks in the jogger's park were killed by unidentified miscreants early in the morning. **Courses of action:** I.

The police authority should deploy police constables near the jogger's park to prevent such criminal acts in future.II. The citizens of the locality should go for early morning walks In groups to avoid such attacks.

- (a) if only Course of action I follows.
- (b) if only Course of action II follows.
- (c) if either Course of action I or Course of action II follows.
- (d) if neither Course of action I or Course of action II follows.
- (e) if both Course of action I and Course of action II follow.

**Q64.**

Statement : A huge oil tanker overturned on the highway leading to the state capital and blocked most part of the' highway from vehicular traffic. **Courses of action** :I, The government should Immediately constitute a high level enquiry committee to look Into the matter.II. The driver of the oil tanker should immediately be arrested.

- (a) if only Course of action I follows.
- (b) if only Course of action II follows.
- (c) if either Course of action I or Course of action II follows.
- (d) if neither Course of action I or Course of action II follows.
- (e) if both Course of action I and Course of action II follow.

**Q65.**

Statement : A very large number of recently recruited officers left the Bank after attending the training programme on branch Banking operations conducted by the bank.**Courses of action:** I. The bank should take a bond of at least two years from each newly recruited officers before putting them into the training programme.II. The bank should conduct the training programme at least one year after the newly recruited officers joined the bank.

- (a) if only Course of action I follows.
- (b) if only Course of action II follows.
- (c) if either Course of action I or Course of action II follows.
- (d) if neither Course of action I or Course of action II follows.
- (e) if both Course of action I and Course of action II follow.

**Q66.**



**Directions : Study the following information carefully and answer the questions given below:**

Following are the conditions for selecting Chief Manager-Marketing in an organisation: **The candidate must** — be at least 35 years old as on 01.02.2010.

**(ii)** have secured at least 55 percent marks in graduation.

**(iii)** have secured at least 60 percent marks in post graduate degree/ diploma in Marketing Management.

**(iv)** have post qualification work experience of at least ten years in the marketing division of an organisation,

**(v)** have secured at least 50 percent marks in the selection process. In the case of a candidate who satisfies all the above conditions **EXCEPT-**

**(A)** at **(iv)** above but has post qualification work experience of at least six years as Manager-Marketing, the case is to be referred to Head-Marketing Division.

**(B)** at **(ii)** above but has secured at least 65 percent marks in post graduate degree/diploma in Marketing Management, the case is to be referred to GM-Marketing. In each question below are given the details of one candidate. You have to take one of the following Courses of action based on the information provided and the conditions and sub-conditions given above and mark the number of that course of action as your answer. You are not to assume anything other than the information provided in each question. All these cases are given to you as on 01.02.2010,

Arnob Behera has secured 65 percent marks in P.G. degree in Marketing Management and 58 percent marks in graduation. He has been working in the marketing division of an organisation for the past eleven years after completing his post graduate degree. He has secured 55 percent marks in the selection process. He was born on 8th July 1970.

**(a)** if the candidate is to be selected.

**(b)** if the case is to be referred to Head-Marketing Division.

**(c)** if the case is to be referred to GM-Marketing.

**(d)** if the candidate is not be selected.

**(e)** if the data provided are Inadequate to take a decision.

**Q67.**

Neeta Ghosal was born on 4th May 1974. She has been working in the Marketing division of an organisation for the past twelve years after completing her post graduate diploma in Marketing Management with 70 percent marks. She has obtained 60 percent marks in graduation and 50 percent marks in the selection process.

**(a)** if the candidate is to be selected.

**(b)** if the case is to be referred to Head-Marketing Division.

**(c)** if the case is to be referred to GM-Marketing.

**(d)** if the candidate is not be selected.

**(e)** if the data provided are Inadequate to take a decision.

**Q68.**

139 Sudesh Sarkar was born on 15th June 1974. He has secured 55 percent marks in the selection process and 50 percent marks in graduation. He has been work- mg in the Marketing Division of an organisation for the past twelve years after completing his , post graduate degree in Marketing Management with 75 percent marks.

**(a)** if the candidate is to be selected.

**(b)** if the case is to be referred to Head-Marketing Division.

**(c)** if the case is to be referred to GM-Marketing.

**(d)** if the candidate is not be selected.

**(e)** if the data provided are Inadequate to take a decision.

**Q69.**

Sudha Naik was born on 14th April 1973. She has been working in the Marketing Division of an organisation for the past fourteen years after completing her post graduate diploma in Marketing Management with 70 percent marks. She has secured 50 percent marks in the selection process and 52 percent marks in graduation.

**(a)** if the candidate is to be selected.

**(b)** if the case is to be referred to Head-Marketing Division.

**(c)** if the case is to be referred to GM-Marketing.

**(d)** if the candidate is not be selected.

**(e)** if the data provided are Inadequate to take a decision.

**Q70.**

Sunita Jaiswal was born on 5th July 1976. She has secured 551 percent marks in graduation and 58 percent marks in the selection process. She has been working in the Marketing Division of an Organisation for the past ten years after completing post graduate degree in Marketing Management with 57 percent marks.

**(a)** if the candidate is to be selected.



- (b) if the case is to be referred to Head-Marketing Division.
- (c) if the case is to be referred to GM-Marketing.
- (d) if the candidate is not be selected.
- (e) if the data provided are Inadequate to take a decision.

**Q71.**

Nayan Dastur was born on 8th October 1968. He has secured 55 percent marks in both graduation and the selection process. He has been working in the Marketing Division of an organisation for the past ten years after completing post graduate diploma in Marketing Management with 65 percent marks.

- (a) if the candidate is to be selected.
- (b) if the case is to be referred to Head-Marketing Division.
- (c) if the case is to be referred to GM-Marketing.
- (d) if the candidate is not be selected.
- (e) if the data provided are Inadequate to take a decision.

**Q72.**

Sunil Kamath has secured 58 percent marks in graduation. He was born on 24th May 1974. He has been working in the Marketing division of an organisation for the past seven years as Manager Marketing after completing post graduate degree in Marketing Management with 65 percent marks. He has secured 50 percent marks in the selection process.

- (a) if the candidate is to be selected.
- (b) if the case is to be referred to Head-Marketing Division.
- (c) if the case is to be referred to GM-Marketing.
- (d) if the candidate is not be selected.
- (e) if the data provided are Inadequate to take a decision.

**Q73.**

144.Mr. Yusuf was born on 29th January 1975. He has secured 55 percent marks in graduation and 52 percent marks in the selection process. He has also secured 68 percent marks in post graduate diploma in Marketing Management. He has been working for the past twelve years in the Marketing Division of an organisation.

- (a) if the candidate is to be selected.
- (b) if the case is to be referred to Head-Marketing Division.
- (c) if the case is to be referred to GM-Marketing.

- (d) if the candidate is not be selected.
- (e) if the data provided are Inadequate to take a decision.

**Q74.**

Navind Ghosh was born op 12th December 1973. He has been working in the Marketing Division of an organisation for the past ten years after completing his post graduate degree in Marketing Management with 63 percent marks, He has secured 54 percent marks in graduation and 45 percent marks in the selection process.

- (a) if the candidate is to be selected.
- (b) if the case is to be referred to Head-Marketing Division.
- (c) if the case is to be referred to GM-Marketing.
- (d) if the candidate is not be selected.
- (e) if the data provided are Inadequate to take a decision.

**Q75.**

Avinash Sargota has been working for the past eight years out of which for six years as Manager Marketing in an organisation after completing his post graduate degree in Marketing Management With 62 percent marks. He has secured 58 percent marks in graduation and 52 percent marks in the selection process, lie was born on 14thFebruary 1972.

- (a) if the candidate is to be selected.
- (b) if the case is to be referred to Head-Marketing Division.
- (c) if the case is to be referred to GM-Marketing.
- (d) if the candidate is not be selected.
- (e) if the data provided are Inadequate to take a decision.

**Q76.**

**Directions: Study the following information carefully and answer the questions given below :**

**The candidate must—**

- (I) be a graduate in any discipline With at least 55 percent marks.
- (II) have a post graduate degree / diploma in Marketing Management with at least 60 percent marks,
- (III) have post qualification work experience of at least five years in the marketing division of an organisation
- (iv) have secured at least 45 percent marks in the selection examination



(v) have secured at least 40 percent marks in the selection interview. In the case of a candidate who satisfies all the conditions except—(a) at (iii) above, but has post qualification work experience of at least three years as Deputy Marketing Manager, the case is to be referred to GM-Marketing. (b) at (v) above, but has secured at least 60 percent marks, in the selection examination, the case is to be referred to VP-Marketing. In each question below, details of one candidate are given; You have to take one of the following **Courses of action** based on the information provided and the conditions and sub-conditions given above and mark the number of that course of action as your answer. You are not to assume anything other than the information provided in each question. All these cases are given to you as on 01.05.2010.

Nidhi Agrawal has secured 60 percent marks in the selection interview and 40 percent marks in the selection examination. She has been working in the marketing division of an organisation for the past eight years after completing her post graduate degree in marketing management with 65 per cent marks. She has secured 59 percent marks in B.Sc.

- (a) if the candidate is to be selected.
- (b) If the candidate is not to be selected.
- (c) if the case is to be referred to GM-Marketing.
- (d) if the case is to be referred to VP-Marketing.
- (e) if the data provided are not adequate to take a decision.

#### **Q77.**

Navin Desai has secured 56 percent marks in B.A. He has been working in the marketing division of an organisation for the past seven years after completing his post graduate degree in marketing with 62 percent marks, He has secured 62 percent marks, in the selection examination and 38 percent marks in the selection interview.

- (a) if the candidate is to be selected.
- (b) If the candidate is not to be selected.
- (c) if the case is to be referred to GM-Marketing.
- (d) if the case is to be referred to VP-Marketing.
- (e) if the data provided are not adequate to take a decision.

#### **Q78.**

Sabina Handa has been working for the past four years as Deputy Marketing Manager of an organisation after completing her post graduate diploma in marketing management with 65 percent

marks. She has secured 45 percent marks in both selection examination and selection interview. She has also secured 58 percent marks in B.Com.

- (a) if the candidate is to be selected.
- (b) If the candidate is not to be selected.
- (c) if the case is to be referred to GM-Marketing.
- (d) if the case is to be referred to VP-Marketing.
- (e) if the data provided are not adequate to take a decision.

#### **Q79.**

Manoj Malhotra has secured 65 : percent marks in B.Sc. and 60 percent marks in post graduate degree in marketing management. He has also secured 50 percent marks in both selection examination and selection interview. He has been working in the marketing division of an organisation for the past six years after completing his post-graduation in marketing.

- (a) if the candidate is to be selected.
- (b) If the candidate is not to be selected.
- (c) if the case is to be referred to GM-Marketing.
- (d) if the case is to be referred to VP-Marketing.
- (e) if the data provided are not adequate to take a decision.

#### **Q80.**

Varsha Akolkar has secured 59 percent marks in B.A, She has secured 42 percent marks in the selection interview and 48 percent marks in the selection examination. She has been working in the marketing division of an organisation for the past seven years after completing her post graduation in marketing management with 57 percent marks.

- (a) if the candidate is to be selected.
- (b) If the candidate is not to be selected.
- (c) if the case is to be referred to GM-Marketing.
- (d) if the case is to be referred to VP-Marketing.
- (e) if the data provided are not adequate to take a decision.

#### **Q81.**

Utpal Goswami has been working in the marketing division of , an organisation for the past five years after completing his post graduate diploma in marketing management with 65 percent: marks. He is a first class science graduate with 60 percent marks. He has secured 45 percent marks in the selection examination and 40 percent marks in the selection interview



- (a) if the candidate is to be selected.
- (b) If the candidate is not to be selected.
- (c) if the case is to be referred to GM-Marketing.
- (d) if the case is to be referred to VP-Marketing.
- (e) if the data provided are not adequate to take a decision.

**Q82.**

Anindita Ghosh has been working for the past eight years in an organisation after completing her post graduate degree in marketing management with 70 percent marks. She has secured 56 percent marks in B.A. She has also secured 50 percent marks in the selection examination and 45 percent marks in the selection interview.

- (a) if the candidate is to be selected.
- (b) If the candidate is not to be selected.
- (c) if the case is to be referred to GM-Marketing.
- (d) if the case is to be referred to VP-Marketing.
- (e) if the data provided are not adequate to take a decision.

**Q83.**

Samir Phukan has been working in the marketing division of an organisation for the past five years after completing his post graduate diploma in management with 65 percent marks. He has secured 60 percent marks in, B. Com. He has also secured 50 percent marks in both selection examination and selection interview.

- (a) if the candidate is to be selected.
- (b) If the candidate is not to be selected.
- (c) if the case is to be referred to GM-Marketing.
- (d) if the case is to be referred to VP-Marketing.
- (e) if the data provided are not adequate to take a decision.

**Q84.**

Nimisha Patil has secured 59 percent marks in B.Com. She has also secured 50 percent marks in both selection examination and the selection interview. She has been working as Deputy Marketing Manager in an organisation for the past three years after completing her post graduate degree in marketing management with 63 percent marks.

- (a) if the candidate is to be selected.
- (b) If the candidate is not to be selected.
- (c) if the case is to be referred to GM-Marketing.
- (d) if the case is to be referred to VP-Marketing.

- (e) if the data provided are not adequate to take a decision.

**Q85.**

Sadashiv Ghatge has secured 60 percent marks in B.Com. He has been working for the past five years in the marketing division of an organisation after completing his post graduate degree in marketing management with 68 per cent marks. He has secured 35 percent marks in the selection interview and 62 percent marks in the selection examination.

- (a) if the candidate is to be selected.
- (b) If the candidate is not to be selected.
- (c) if the case is to be referred to GM-Marketing.
- (d) if the case is to be referred to VP-Marketing.
- (e) if the data provided are not adequate to take a decision.

**Q86.**

**Directions –Study the following information carefully and answer the questions given below**

Following are the conditions for selecting Manager-Marketing in an organisation. **The candidate must—**

- (i) be at least 25 years and not more than 30 years as on 01.05.2010.
- (ii) be a graduate, in any discipline with at least 55 percent marks.
- (iii) have completed post graduate degree/diploma in Marketing Management with at least 60 percent marks.
- (iv) have post qualification work experience of at least three years in the marketing division in an organisation.
- (v) have secured at least 45 percent ; marks in the selection process. In the case of a candidate who satisfies all the conditions EXCEPT —  
(A) at (ii) above but has secured; at least 65 percent marks in post graduation degree/diploma In marketing management, the case is to be referred to GM-Marketing.  
(B) At (iv) above but has post qualification work experience of at least one year as Deputy Marketing Manager in an organisation, the case is to be referred, to CGM-Marketing. In each question below details of one candidate are given. You have to take one of the following Courses of action based on the information provided and the conditions and sub-conditions given above and mark the number of that course of action as your answer. You are not to assume anything other



than the information provided in each question. All these cases are given to you as on 01.05.2010.

ArchilPradhan has been working in the Marketing division of an organisation for the past five years. He has secured 60 percent marks in both B.Sc. and post graduate degree in Marketing Management. He was born on 8th May 1984. He has secured 46 percent marks in the selection process.

- (a) if the data provided are not adequate to take a decision,
- (b) if the candidate is to be selected.
- (c) if the candidate is not to be selected. '
- (d) if the case is to be referred to G M-Marketing.
- (e) if the case is to be referred to CGM-Marketing,

### Q87.

Ankida Bhawe has been working in the Marketing division of an organisation for the past four years after completing her post graduate diploma in Marketing Management with 62 percent marks. She was born on 11th August 1982. She has secured 52 percent marks in B.Sc. She has secured 48 percent marks in the selection process.

- (a) if the data provided are not adequate to take a decision,
- (b) if the candidate is to be selected.
- (c) if the candidate is not to be selected. '
- (d) if the case is to be referred to G M-Marketing.
- (e) if the case is to be referred to CGM-Marketing,

### Q88.

Subodh Saxena was born on 15th November 1982, He has been working as Deputy Marketing Manager in an organisation for the past two years after completing his post graduate degree in Marketing Management with 68 percent marks. He has secured 56 percent marks in B.Com. and 50 percent marks in the selection process.

- (a) if the data provided are not adequate to take a decision,
- (b) if the candidate is to be selected.
- (c) if the candidate is not to be selected. '
- (d) if the case is to be referred to G M-Marketing.
- (e) if the case is to be referred to CGM-Marketing,

### Q89.

Nisha Awashti was born on 29th April 1981. She has been working in the Marketing division of an organisation for the past five, years after completing her post graduate degree in Marketing Management

with 67 percent marks. She has secured 50 percent marks in the selection process and 53 percent marks in B.Com.

- (a) if the data provided are not adequate to take a decision,
- (b) if the candidate is to be selected.
- (c) if the candidate is not to be selected. '
- (d) if the case is to be referred to G M-Marketing.
- (e) if the case is to be referred to CGM-Marketing,

### Q90.

Shreyas Ingle was born on 12th July 1983. He has secured 57 percent marks in B.Com. He has been working in the Marketing division of an organisation for the past four years after completing his post graduate diploma in Marketing Management with 67 percent marks, He has secured 48 percent marks in the selection process.

- (a) if the data provided are not adequate to take a decision,
- (b) if the candidate is to be selected.
- (c) if the candidate is not to be selected. '
- (d) if the case is to be referred to G M-Marketing.
- (e) if the case is to be referred to CGM-Marketing,

### Q91.

**Directions: Study the following information carefully and answer the questions which follow:**

A Research Institute is recruiting a librarian to digitise its information resources among other duties.

Candidates must possess the following criteria. **The candidate must —**

(i) be not less than 35 years and not exceed 40 years as on 01 .11 .2009.

(ii) have a Bachelor's Degree in Library and Information Science with 65 percent marks.

(iii) have a Ph.D. in Library Science.

(iv) have post qualification experience of at least 4 years in a University Library. However if the candidate fulfils the above mentioned criteria

**except—**

(A) at (ii) above but the candidate has a UGC NET certification with all the other above criteria fulfilled he/she may be referred .to the Dean.

(B) at (iv) above but all the eligibility criteria are met and the candidate has at least one year's experience in a research institute he/she may be offered contractual appointment for a year. Based on the above criteria study carefully whether the following candidates are eligible for the recruitment process and mark your



answer as follows. You are not to assume anything other than the information provided in each question. All cases are given to you as on .01.11.2009.

Anil Rath has a doctorate in Library Science from Karnataka University in 2003. Born on July 21 1969, he graduated in Library and Information Science from Karnataka University where he was Assistant Librarian for four years since 2005.

- (a) if he/she is to be shortlisted.
- (b) if he/she is not to be shortlisted.
- (c) if he/she should be referred to the Dean.
- (d) if he/she may be offered contractual appointment if required.
- (e) if the data provided is inadequate to take a decision.

### **Q92.**

Dr. Samir Bali has a Ph.D. in Library Science and has been with the Institute of Fundamental Research as Assistant Librarian since October 2008. He graduated with a degree in Library and Information Science in 1994 at the age of 22. He obtained 70 percent in his graduation.

- (a) if he/she is to be shortlisted.
- (b) if he/she is not to be shortlisted.
- (c) if he/she should be referred to the Dean.
- (d) if he/she may be offered contractual appointment if required.
- (e) if the data provided is inadequate to take a decision.

### **Q93.**

Vaishali Shetty has been a librarian at STS University since 2007 when she qualified in the UGC NET examination. She has a degree in Library and Information Science with 60 percent. Her first job was as junior librarian at TRP Institute of Development Research from October 2000 to December 2001.

- (a) if he/she is to be shortlisted.
- (b) if he/she is not to be shortlisted.
- (c) if he/she should be referred to the Dean.
- (d) if he/she may be offered contractual appointment if required.
- (e) if the data provided is inadequate to take a decision.

### **Q94.**

Vivek Jha has a Ph.D. in Library and Information Science, He graduated in Library and Information Science in 1992 with 65 percent. He was born on

01.10.1974. Since July 2005, he has been working as Deputy Librarian at a deemed University.

- (a) if he/she is to be shortlisted.
- (b) if he/she is not to be shortlisted.
- (c) if he/she should be referred to the Dean.
- (d) if he/she may be offered contractual appointment if required.
- (e) if the data provided is inadequate to take a decision.

### **Q95.**

A graduate in Library Science with 69 percent, Dr. M. Puri has been working at Ranchi University for 4 years as Deputy Librarian. She earned her doctorate while working for the Labour Research Institute for 5 years as Assistant Librarian. She is 38 years old as on the required date.

- (a) if he/she is to be shortlisted.
- (b) if he/she is not to be shortlisted.
- (c) if he/she should be referred to the Dean.
- (d) if he/she may be offered contractual appointment if required.
- (e) if the data provided is inadequate to take a decision.

### **Q96.**

Megha Vaidya has a graduate degree in Library Science from Punjab University where she has been a librarian for the past 5 years. In 2002 she obtained her UGC NET qualification at the age of 29. She obtained 72 percent in graduation.

- (a) if he/she is to be shortlisted.
- (b) if he/she is not to be shortlisted.
- (c) if he/she should be referred to the Dean.
- (d) if he/she may be offered contractual appointment if required.
- (e) if the data provided is inadequate to take a decision.

### **Q97.**

Anup Gupta is obtaining his Ph.D. from YCM University where he' has been Junior Librarian since 2004. He qualified in the UGC NET exam in June 2000. He has a degree in Library and Information Science with 62 percent. His date of birth is 17.10.1973.

- (a) if he/she is to be shortlisted.
- (b) if he/she is not to be shortlisted.
- (c) if he/she should be referred to the Dean.
- (d) if he/she may be offered contractual appointment if required.



(e) if the data provided is inadequate to take a decision.

**Q98.**

Kirti Shukla obtained her doctorate and Bachelor's degree from Patna University. She obtained 63 percent at graduation. She obtained her UGC NET qualification in 1998 when she was 26.

- (a) if he/she is to be shortlisted.
- (b) if he/she is not to be shortlisted.
- (c) if he/she should be referred to the Dean.
- (d) if he/she may be offered contractual appointment if required.
- (e) if the data provided is inadequate to take a decision.

**Q99.**

199. Prakash Sinha has been a librarian for a government institution for three years. Prior to this he was a University Librarian for 7 years after completing his Ph.D. in Library Science. He graduated in 1991 with 68 percent in Library Science. He is exactly 40 years of age on the specified date.

- (a) if he/she is to be shortlisted.
- (b) if he/she is not to be shortlisted.
- (c) if he/she should be referred to the Dean.
- (d) if he/she may be offered contractual appointment if required.
- (e) if the data provided is inadequate to take a decision.

**Q100.**

Rohan Sachdev obtained his UGC.NET qualification after his graduation in 1998 when he began working. He has been Assistant Librarian for the past two years with a research institute. He obtained 65 percent in his graduation in Library Science. He earned his Ph.D. in Library Science in 2007. His date of birth is 22.10.1974.

- (a) if he/she is to be shortlisted.
- (b) if he/she is not to be shortlisted.
- (c) if he/she should be referred to the Dean.
- (d) if he/she may be offered contractual appointment if required.
- (e) if the data provided is inadequate to take a decision.

**Q101.**

**Directions :** Study the following information carefully and answer the questions given below

Following are the conditions for selecting Manager-HR in an organisation: **The candidate must—**  
(i) be at least 30 years and not more than 35 years as on 01.03.2012.

(ii) have secured at least 60 per-cent marks in Graduation in any discipline.

(iii) have secured at least 65 percent marks in the Post Graduate Degree/Diploma in Personnel Management/HR.

(iv) have post qualification work experience of at least five years in the Personnel/HR Department of an organisation

(v) have secured at least 50 percent marks in the selection process. In the case of a candidate who satisfies all the above conditions except—(a) at (ii) above, but has secured at least 55 percent marks in Graduation in any discipline and at least 70 percent marks in Post Graduate Degree/Diploma in Personnel Management/HR, the case is to be referred to GM - HR. (b) at

(iv) above, but has post qualification work experience of at least four years out of which at least two years as Deputy Manager-HR. the case is to be referred to President - HR. In each question below are given details of one candidate. You have to take one of the following **Courses of actions** based on the information provided and the conditions and sub-conditions given above and mark the number of that course of action as your answer. You are not to assume anything other than the information provided in each question. All these cases are given to you as on 01.03.2012.

Rita Bhatt was born on 25th July 1978. She has secured 62 per cent marks in Graduation and 65 per cent marks in Post Graduate Diploma in Management. She has been working for the past six years in the Personnel Department of an organisation after completing her Post Graduation. She has secured 55 per cent marks in the selection process.

- (a) if the candidate is not to be selected
- (b) if the data provided are not adequate to take a decision.
- (c) if the case is to be referred to President-HR
- (d) if the case is to be referred to GM-HR
- (e) if the candidate is to be selected

**Q102.**

Ashok Pradhan was born on 8th August 1980. He has been working in the Personnel Department of an organisation for the past four years after completing his Post Graduate Degree in Personnel Management



with 67 percent. Out of his entire experience, he has been working for the past two years as Deputy Manager-HR. He has secured 62 percent marks in Graduation and 58 per cent marks in the selection process.

- (a) if the candidate is not to be selected
- (b) if the data provided are not adequate to take a decision.
- (c) if the case is to be referred to President-HR
- (d) if the case is to be referred to GM-HR
- (e) if the candidate is to be selected

#### **Q103.**

Alok Verma was born on 4th March 1976. He has been working in the Personnel Department of an organisation for the past six years after completing his Post Graduate Diploma in Personnel Management with 66 percent marks. He has secured 57 percent marks in the selection process and 63 percent marks in Graduation.

- (a) if the candidate is not to be selected
- (b) if the data provided are not adequate to take a decision.
- (c) if the case is to be referred to President-HR
- (d) if the case is to be referred to GM-HR
- (e) if the candidate is to be selected

#### **Q104.**

Swapan Ghosh has been working in the Personnel Department of an organisation for the past five years after completing his Post Graduate Degree in HR with 72 per cent marks. He has secured 56 per cent marks in Graduation. He was born on 12th May 1977, He has secured 58 per cent marks in the selection process.

- (a) if the candidate is not to be selected
- (b) if the data provided are not adequate to take a decision.
- (c) if the case is to be referred to President-HR
- (d) if the case is to be referred to GM-HR
- (e) if the candidate is to be selected

#### **Q105.**

Seema Behl has been working in the Personnel Department of an organisation for the past seven years after completing her Post Graduate Diploma in Personnel Management with 70 per cent marks. She was born on 5th July 1979. She has secured 65 per cent marks in Graduation and 50 per cent marks in the selection process.

- (a) if the candidate is not to be selected

(b) if the data provided are not adequate to take a decision.

(c) if the case is to be referred to President-HR

(d) if the case is to be referred to GM-HR

(e) if the candidate is to be selected

#### **Q106.**

Statement: The prices of vegetables and other food articles have decreased in the recent months raising hope among policy planners that the RBI's (Reserve Bank of India) tight grip on supply of liquid money in the market for controlling inflation may be eased. Which of the following may be a possible action of the above situation? (1) The Reserve Bank of India may not reduce its key interest rates in near future. (2) The Government may step in and make certain concessions to the common people on various issues. (3) The Reserve Bank of India may consider lowering certain rates to bring in more liquidity in the market. (4) The RBI may wait for at least 'another year' before taking any step. (5) The RBI may collect more data from the market and wait for another four months to ensure they take the correct step.

- (a) if the candidate is not to be selected
- (b) if the data provided are not adequate to take a decision.
- (c) if the case is to be referred to President-HR
- (d) if the case is to be referred to GM-HR
- (e) if the candidate is to be selected

#### **Q107.**

Statement : A severe cyclonic storm hit the Eastern coastline last month resulting in huge loss of life and property on the entire east coast and the Government had to disburse a considerable amount for relief activities through the district administration machineries. Which of the following may possibly be a follow up measure to be taken up by the Government? (1) The Government may set up a task force to review the post relief scenario in all districts and also to confirm proper end user receipt of the relief supplies., ; (2) The Government may set up a committee for proper disbursement of relief supplies in future. (3) The Government may empower the District Magistrates to make all future disbursements of relief. (4) The Government may send relief supplies to the affected people in future only after proper assessment of the damage caused by such calamities. (5) The Government may not need to activate any follow up measure



- (a) if the candidate is not to be selected
- (b) if the data provided are not adequate to take a decision.
- (c) if the case is to be referred to President-HR
- (d) if the case is to be referred to GM-HR
- (e) if the candidate is to be selected

**Q108.**

Rita Bhatt was born on 25th July 1978. She has secured 62 per cent marks in Graduation and 65 per cent marks in Post Graduate Diploma in Manage-'merit.' She has been working for the past six years in the Personnel Department of an organisation after completing her Post Graduation. She has secured 55 per cent marks in the selection process.

- (a) if the candidate is not to be selected
- (b) if the data provided are not adequate to take a decision.
- (c) if the case is to be referred to President HR
- (d) if the. case is to be referred to GM-HR
- (e) if the candidate is to be selected.

**Q109.**

AshokPradhan was born on 8th August 1980. He has been working in the Personnel Department of an organisation for the past four years after completing his Post Graduate Degree in Personnel Management with 67 percent. Out of his entire experience, he has been working for the, past two years, as Deputy , Manager-HR. He has secured 62 .percent marks in Graduation and 58, per cent marks in the selection process.

- (a) if the candidate is not to be selected
- (b) if the data provided are not adequate to take a decision.
- (c) if the case is to be referred to President HR
- (d) if the. case is to be referred to GM-HR
- (e) if the candidate is to be selected.

**Q110.**

AlokVerma was born on 4th March 1976. He has been working in the Personnel Department of an organisation for the past Six years after completing his Post Graduate Diploma in Personnel Management with 66 per . cent marks. He has secured 57 per cent marks in the selection process, and 63 per cent marks in Graduation

- (a) if the candidate is not to be selected
- (b) if the data provided are not adequate to take a decision.

- (c) if the case is to be referred to President HR
- (d) if the. case is to be referred to GM-HR
- (e) if the candidate is to be selected.

**Q111.**

SwapanGhosh has been working in the Personnel Department of an organisation for the past five years after completing his Post Graduate Degree in HR with 72 per cent marks. He has secured 56 per cent marks in Graduation. He was born on 12th May 1977. He has secured 58 per cent marks in the selection process.

- (a) if the candidate is not to be selected
- (b) if the data provided are not adequate to take a decision.
- (c) if the case is to be referred to President HR
- (d) if the. case is to be referred to GM-HR
- (e) if the candidate is to be selected.

**Q112.**

SeemaBehl has been working in the Personnel Department of an organisation for the past seven years after completing her Post Graduate Diploma in Personnel Management with 70 per cent marks. She was born on 5th July 1979. She has secured 65 per cent marks in Graduation and 50 per cent marks in the selection process.

- (a) if the candidate is not to be selected
- (b) if the data provided are not adequate to take a decision.
- (c) if the case is to be referred to President HR
- (d) if the. case is to be referred to GM-HR
- (e) if the candidate is to be selected.

**Q113.**

**Directions : Study the following information carefully and answer the questions given below:**Following are the conditions for selecting Marketing Manager in an organisation:**The candidate must:**

- (i) be at least 30 years old as on , 01.03.2013
- (ii) have secured at least 55 per cent marks in graduation
- (iii) have secured at least 60 per cent; marks in Post graduate Degree/ Diploma in Marketing.
- (iv) have post qualification work experience of at least five years in ; the Marketing Division of an organisation.
- (v) have secured at least 45 per cent marks in the selection process. In the case of a candidate who satisfies all other conditions **except—**



(A) at (iv) above, but has post qualification work experience of at least two years as Deputy Marketing Manager, the case is to be referred to GM-Marketing.,  
(B) at (ii) above, but has secured at least 65 per cent marks in Post graduate Degree/ Diploma in Marketing Management,, the case is to be referred to Vice President Marketing. In each question below is given details of one candidate. You have to take one of the following courses of actions based on the information provided and the conditions and sub-conditions given above and mark your answer accordingly. You are not to assume anything other than the information provided in each question. All these cases are given to you as on 01.03.2013.

Suresh Mehta has secured 58 per cent marks in graduation. He was born on 19th May, 1979. He has secured 50 per cent marks in the selection process. He has been working for the past seven years in the Marketing division of an organisation after completing his Post-Graduation with 62 per cent marks.

- (a) if the candidate is not to be selected.
- (b) if the candidate, is to be selected;
- (c) if the data are Inadequate to take a decision.
- (d) if the case is to be referred to Vice President - Marketing.
- (e) if the case is to be referred to GM-Marketing.

#### Q114.

Sudha Gopalan has secured 50 per cent marks in both selection process and graduation. She has been working for the past six, years in the Marketing division of an organisation after completing her Post Graduate" Diploma in Marketing with 70 per cent marks. She was born on 14th October, 1982.

- (a) if the candidate is not to be selected.
- (b) if the candidate, is to be selected;
- (c) if the data are Inadequate to take a decision.
- (d) if the case is to be referred to Vice President - Marketing.
- (e) if the case is to be referred to GM-Marketing.

#### Q115.

Divya Kohli has been working for the past five years in Marketing division of an organisation after Completing her Post Graduate Diploma in Marketing with 65 per cent marks. She has secured 55 per cent marks in graduation and 50 per cent marks in the selection process. She was born on 2nd April, 1979.

- (a) if the candidate is not to be selected.
- (b) if the candidate, is to be selected;

- (c) if the data are Inadequate to take a decision.
- (d) if the case is to be referred to Vice President - Marketing.
- (e) if the case is to be referred to GM-Marketing.

#### Q116.

Navin Marathe was born on 8th April, 1979. He has secured 60 per cent marks in both graduation and Post-Graduate Degree in Marketing. He has been working for the past six years in the Marketing division of an organisation after completing his PG Degree in Marketing. He has secured 50 per cent marks in the selection process.

- (a) if the candidate is not to be selected.
- (b) if the candidate, is to be selected;
- (c) if the data are Inadequate to take a decision.
- (d) if the case is to be referred to Vice President - Marketing.
- (e) if the case is to be referred to GM-Marketing.

#### Q117.

Varun Malhotra was born on 3rd July, 1980. He has been working as Deputy Marketing Manager in an organisation for the past three years after completing his Post Graduate Degree in Marketing with 65 per cent marks. He secured, 55 per cent marks in both graduation and selection process.

- (a) if the candidate is not to be selected.
- (b) if the candidate, is to be selected;
- (c) if the data are Inadequate to take a decision.
- (d) if the case is to be referred to Vice President - Marketing.
- (e) if the case is to be referred to GM-Marketing.

#### Q118.

**Directions : Read the following information carefully and answer the following questions**

Following are the criteria for organising interview of such candidates who have been selected for the promotion to officer's grade from assistant grade in the PRS Industrial Group Limited :**The candidate to be called for interview must:**

- (i) be a graduate with minimum 50% marks
- (ii) have minimum five years' experience in the clerical cadre job.
- (iii) have obtained at least 'C' ratings in performance (speed of work) and the quality of work each during the last three years. For this five ratings- A, B, C, D and E-have been created on the basis of "Performance Appraisal Report" with the lowest ratings of A and the



highest ratings of E.

(iv) have obtained at least IDI ratings in the approach of work (dependability) and in the flexibility of work each for his/her works in the last three years. For this, seven ratings - A, B, C, D, E, F and G- have been formulated on the basis of "Performance Appraisal Report" with lowest ratings of A and the highest ratings of G. However, in case of a candidate who fulfils all other criteria **EXCEPT** :

(a)(i) above but has passed Graduation Exam and has got 'E' ratings in-, the approach of work in the last three years may be referred to the Assistant Manager (Personnel).

(b)(ii) above but has experience of three years in clerical cadre job and has got at least \*D' ratings in the quality of work for his/her works in the last three years may be referred to the Deputy Manager (Personnel). Based on these criteria and information provided against each candidate, decide the course of action. You are not to assume anything. If the data provided are not adequate to decide the given course of action, your answer will be "Data inadequate". All the candidates fulfil the criterion of age.

Mohammed Sheikh is a brilliant postgraduate in Science and has secured 63% and 55% marks in graduation and post-graduation respectively. He has 'E' grade for dependability and flexibility in Performance Appraisal Report for last four years. He has got 'C' rating for quality of work and speed<sup>1</sup> of work. He joined the Bank four years ago.

- (a) if data are inadequate
- (b) if not to be selected
- (c) if selected for the interview
- (d) if case is referred to the Assistant Manager
- (e) if case is referred to the Deputy Manager

### Q119.

Kiran Bala is a young lady and laborious assistant who joined this organisation six years ago after passing B. Commerce Exam. The ratings being given to her for the last 4 years are 'D' and 'C' respectively for quality of work and speed<sup>i</sup> of work. She is open to the leaders: of the Clerks. She has got 'D' ratings for flexibility of work for the last 5 years.

- (a) if data are inadequate
- (b) if not to be selected
- (c) if selected for the interview
- (d) if case is referred to the Assistant Manager
- (e) if case is referred to the Deputy Manager

### Q120.

8. Mandar Bhave has passed his Graduation in Science and Diploma in Business Management with 58% and 62% respectively. He is good player of chess. His rating on: P. A. R. are 'D' for 'dependability' and 'flexibility' where as he has 'C' rating for 'quality of work' and 'D\*' rating for 'speed of work' for the last 4 years.'

- (a) if data are inadequate
- (b) if not to be selected
- (c) if selected for the interview
- (d) if case is referred to the Assistant Manager
- (e) if case is referred to the Deputy Manager

### Q121.

Anubhav Rege is with the company for last seven years. For the , last 4 years he has 'D' rating for 'quality of work', 'C' rating for 'speed ; of work', 'E' rating for 'dependability' and 'D' rating for 'flexibility'. His marks in graduation and post-graduation are 46% and 50%, respectively. He is very fond of cultural activities.

- (a) if data are inadequate
- (b) if not to be selected
- (c) if selected for the interview
- (d) if case is referred to the Assistant Manager
- (e) if case is referred to the Deputy Manager

### Q122.

Shivasundaram has got 'D' rating since he joined 'the bank three years ago on quality of work, speed of work, dependability and flexibility. He has passed his graduation and post-graduation with 52% and ,47% marks respectively. Shivasundaram is a popular employee: because of his social activities.

- (a) if data are inadequate
- (b) if not to be selected
- (c) if selected for the interview
- (d) if case is referred to the Assistant Manager
- (e) if case is referred to the Deputy Manager

### Q123.

Seema Mukhi is working in the.; clerical cadre for last live and half years. She has got 'D' and 'E' rat fog respectively on 'flexibility' and 'dependability' and 'C' rating for 'quality of work' and 'speed of work' for last four years. She has obtained 55% and 48% at S.S.C. and graduation respectively,.

- (a) if data are inadequate
- (b) if not to be selected



- (c) if selected for the interview
- (d) if case is referred to the Assistant Manager
- (e) if case is referred to the Deputy Manager

#### Q124.

Anthony Cruz is a sportsman and is Vice-Captain of cricket team of PRS Industries Ltd; He is working with the company for last seven years in the clerical cadre. The rating being given to him for the last 3 years is 'C' and 'D' grade for quality of work; speed of work respectively. Similarly, he has 'D' grade for dependability and flexibility in P.A.R. i.e. is an Arts graduate with 54% of marks.

- (a) if data are inadequate
- (b) if not to be selected
- (c) if selected for the interview
- (d) if case is referred to the Assistant Manager
- (e) if case is referred to the Deputy Manager

#### Q125.

**Directions : Study the following Information carefully and answer the questions given below**

Following are the conditions for selecting Senior Manager-Credit in a bank. **The candidate must—**

- (i) be a graduate In any discipline with at least 60 percent marks. .
- (ii) have post qualification work experience of at least ten years in the Advances Section of a bank.
- (iii) be at least 30 years and not more than 40 years as on 01 104.2010.
- (iv) have secured at least 40 percent marks in the group discussion.
- (v) have secured at least 50 percent marks in interview. In the case of a candidate who satisfies all the conditions **EXCEPT—**

(A) at

(i) above but has secured at least 50 percent marks in graduation and at least 60 percent marks in post-graduation in any discipline the case is to be referred to the General Manager-Advances.

(B) at

(ii) above but has total post qualification work experience of at least seven years out of which at least

three years as Manager-Credit in a bank, the case is to be referred to Executive Director. In each question below details of one candidate is given, You have to take one of the following **Courses of action** based on the information provided and the conditions and sub-conditions given above and mark the number of that course of action as your answer. You are not to assume anything other than the information provided in each question, All these cases are given to you as on 01.04.2010.

Shobha Gupta has secured 50 percent marks in the Interview and 40 percent marks in the Group Discussion. She has been working for the past eight years out of which four years as Manager-Credit in a bank after completing her B.A. degree with 60 percent marks. She was born on 12th September 1978.

- (a) if the case is to be referred to Executive Director. Give answer
- (b) if the case is to be referred to General Manager-Advances. Give answer
- (c) if the data are inadequate to take a decision. Give answer
- (d) if the candidate is not to be selected. Give answer
- (e) if the candidate is to be selected.

#### Q126.

Rohan Maskare was born on 8th March 1974. He has been working in a bank for the past twelve years after completing his B.Com. degree with 70 percent marks. He has secured 50 percent marks in both the Group Discussion and the Interview.

- (a) if the case is to be referred to Executive Director. Give answer
- (b) if the case is to be referred to General Manager-Advances. Give answer
- (c) if the data are inadequate to take a decision. Give answer
- (d) if the candidate is not to be selected. Give answer
- (e) if the candidate is to be selected.

#### Q127.

Prakash Gokhale was born on; 4th August 1977. He has secured 65 percent marks in post; graduation and 58 percent marks in graduation. He has been working for the past ten years in the Advances Department of a bank after completing his post graduation. He has secured 45 percent' marks in the Group Discussion and 50 percent marks in the Interview.

- (a) if the case is to be referred to Executive Director. Give answer



**(b)** if the case is to be referred to General Manager-Advances.Give answer

**(c)** if the data are inadequate to take a decision.Give answer

**(d)** if the candidate is not to be selected.Give answer

**(e)** if the candidate is to be selected.

**Q128.**

26.Sudha Mehrotra has been working in the Advances department of a bank for the past twelve years after completing her B.Com. degree with 60 percent M. marks. She has secured 50 percent marks in the Group Discussion and 40 percent marks in the Interview. She was born on ,15th ! February 1972.

**(a)** if the case is to be referred to Executive Director.Give answer

**(b)** if the case is to be referred to General Manager-Advances.Give answer

**(c)** if the data are inadequate to take a decision.Give answer

**(d)** if the candidate is not to be selected.Give answer

**(e)** if the candidate is to be selected.

**Q129.**

Amit Narayan was born on 28<sup>th</sup> May 1974 He has been working: in the Advances department of a bank for the past eleven years after completing his B.Sc. degree with 65 percent marks. He has secured 55 percent marks in the Group discussion and 50 percent marks in the interview.

**(a)** if the case is to be referred to Executive Director.Give answer

**(b)** if the case is to be referred to General Manager-Advances.Give answer

**(c)** if the data are inadequate to take a decision.Give answer

**(d)** if the candidate is not to be selected.Give answer

**(e)** if the candidate is to be selected.

**ANSWER :**

	<b>1 c</b>	<b>2 b</b>	<b>3 a</b>	<b>4 a</b>	<b>5 d</b>	<b>6 b</b>	<b>7 c</b>	<b>8 e</b>	<b>9 a</b>	<b>10 a</b>	<b>11 c</b>	<b>12 c</b>	<b>13 c</b>	<b>14</b>
<b>b</b>	<b>15 e</b>	<b>16 b</b>	<b>17 d</b>	<b>18 a</b>	<b>19 b</b>	<b>20 e</b>	<b>21 c</b>	<b>22 b</b>	<b>23 a</b>	<b>24 c</b>	<b>25 b</b>	<b>26 d</b>	<b>27 b</b>	<b>28</b>
<b>e</b>	<b>29 d</b>	<b>30 b</b>	<b>31 a</b>	<b>32 b</b>	<b>33 c</b>	<b>34 e</b>	<b>35 d</b>	<b>36 c</b>	<b>37 b</b>	<b>38 d</b>	<b>39 a</b>	<b>40 e</b>	<b>41 d</b>	<b>42</b>
<b>b</b>	<b>43 a</b>	<b>44 c</b>	<b>45 a</b>	<b>46 c</b>	<b>47 b</b>	<b>48 e</b>	<b>49 d</b>	<b>50 a</b>	<b>51 a</b>	<b>52 b</b>	<b>53 c</b>	<b>54 d</b>	<b>55 b</b>	<b>56</b>
<b>d</b>	<b>57 c</b>	<b>58 e</b>	<b>59 e</b>	<b>60 a</b>	<b>61 a</b>	<b>62 b</b>	<b>63 e</b>	<b>64 d</b>	<b>65 a</b>	<b>66 a</b>	<b>67 a</b>	<b>68 c</b>	<b>69 c</b>	<b>70</b>
<b>d</b>	<b>71 a</b>	<b>72 b</b>	<b>73 a</b>	<b>74 d</b>	<b>75 b</b>	<b>76 b</b>	<b>77 d</b>	<b>78 c</b>	<b>79 a</b>	<b>80 b</b>	<b>81 a</b>	<b>82 a</b>	<b>83 a</b>	<b>84</b>
<b>c</b>	<b>85 d</b>	<b>86 b</b>	<b>87 c</b>	<b>88 e</b>	<b>89 d</b>	<b>90 b</b>	<b>91 b</b>	<b>92 d</b>	<b>93 e</b>	<b>94 a</b>	<b>95 a</b>	<b>96 e</b>	<b>97 b</b>	<b>98</b>
<b>e</b>	<b>99 a</b>	<b>100 d</b>	<b>101 e</b>	<b>102 c</b>	<b>103 a</b>	<b>104 d</b>	<b>105 e</b>	<b>106 c</b>	<b>107 b</b>	<b>108 e</b>	<b>109 c</b>	<b>110 a</b>	<b>111 d</b>	<b>112</b>
<b>e</b>	<b>113 b</b>	<b>114 d</b>	<b>115 a</b>	<b>116 b</b>	<b>117 e</b>	<b>118 a</b>	<b>119 a</b>	<b>120 b</b>	<b>121 d</b>	<b>122 e</b>	<b>123 d</b>	<b>124 c</b>	<b>125 a</b>	<b>126</b>
<b>c</b>	<b>127 b</b>	<b>128 d</b>	<b>129 e</b>											